Technology Based Instructor Led Training				
Instructor-Led Training Class (Public Classes)	Category/Class	Course Level(s)	Course Length (Number of Days)	DIR Customer Discount
Crystal Reports (126)	Business Analysis	Introductory	4	11.07%
SQL Server Integration Services for Business Intelligence (134)	Big Data and Data Analytics	Intermediate	4	11.07%
SQL Server Analysis Services for Business Intelligence (139)	Big Data and Data Analytics	Intermediate	4	11.07%
SQL Server Reporting Services (140)	Big Data and Data Analytics	Intermediate	4	11.07%
SQL Server High Availability (141)	Big Data and Data Analytics	Intermediate	3	11.13%
Linux Introduction (143)	Linux and UNIX Training	Introductory	4	11.07%
Linux Administration and Support (144)	Linux and UNIX Training	Intermediate	4	11.07%
Virtualization Technologies Introduction (170)	Networking and Wireless Training	Introductory	4	11.07%
Deploying VMware vSphere (171)	Networking and Wireless Training	Intermediate	4	11.07%
PRINCE2® Achieving Foundation & Practitioner Certification (177)	Project Management	Intermediate	5	11.19%
Power Excel: Analyzing Data to Make Business Decisions (195)	Microsoft Training	Intermediate	2	21.44%
VBA Programming Introduction (209)	Microsoft Training	Introductory	4	11.07%
Business Analysis Introduction: Defining Successful Projects (211)	Business Analysis	Introductory	3	11.13%
Building an Effective Business Case (212)	Business Analysis	Intermediate	3	11.13%
User & System Requirements for Successful Software Development (218)	Application & Web Programming	Intermediate	4	11.07%
Business and Report Writing Introduction (219)	Business and Professional Skills	Introductory	3	11.13%
Developing SQL Queries for Oracle Databases (234)	Big Data and Data Analytics	Intermediate	4	11.07%
Assertiveness Skills: Communicating with Authority & Impact (244)	Business and Professional Skills	Introductory	3	11.13%
Project Management Professional (PMP)® Exam Prep (276)	Project Management	Intermediate	5	11.19%
Finance and Accounting for Nonfinancial Managers (281)	Business and Professional Skills	Introductory	3	11.13%
Critical Thinking and Creative Problem Solving (284)	Business and Professional Skills	Intermediate	3	11.13%
Risk Management for Projects, Programs and Operations (286)	Project Management	Intermediate	4	11.07%
Complex Project Management (287)	Project Management	Advanced	4	11.07%
Disaster Recovery Planning: Ensuring Business Continuity (289)	Security Training	Introductory	4	11.07%
Management Skills (290)	Business and Professional Skills	Introductory	4	11.07%
Communication Skills: Results through Collaboration (292)	Business and Professional Skills	Introductory	3	11.13%
Influence Skills: Getting Results without Direct Authority (294)	Business and Professional Skills	Introductory	4	11.07%
Project Management: Skills for Success (296)	Project Management	Introductory	4	11.07%
Personal Skills for Professional Excellence (297)	Business and Professional Skills	Intermediate	4	11.07%
Software Quality Assurance: Implementing Consistent Quality (312)	Application & Web Programming	Intermediate	3	11.13%
Developing User Requirements: The Key to Project Success (315)	Business Analysis	Intermediate	4	11.07%
ISTQB Certified Tester: Achieving Foundation Certification (316)	Application & Web Programming	Intermediate	3	11.13%
Technical Writing Introduction (319)	Business and Professional Skills	Introductory	4	11.07%
Project Management for Software Development (340)	Application & Web Programming	Introductory	4	11.07%
Software Change, Configuration and Release Management (342)	Application & Web Programming	Introductory	3	11.13%
Time Management (344)	Business and Professional Skills	Introductory	2	21.44%
Project Leadership: Building High-Performance Teams (346)	Project Management	Introductory	4	11.07%
Relational Database Design, Tools and Techniques (382)	Big Data and Data Analytics	Introductory	4	11.07%
UNIX and Linux Tools and Utilities (396)	Linux and UNIX Training	Advanced	4	11.07%
C# Programming (419)	Application & Web Programming	Introductory	4	11.07%
Service-Oriented Architecture (SOA) Introduction (424)	Application & Web Programming	Introductory	3	11.13%
UNIX Introduction (428)	Linux and UNIX Training	Introductory	4	11.07%
Perl 5 Programming Introduction (431)	Application & Web Programming	Introductory	4	11.07%
Shell Programming (434)	Linux and UNIX Training	Introductory	3	11.13%
CompTIA A+ Certification Exam Prep (445)	Networking and Wireless Training	Intermediate	5	11.19%
CompTIA Security+ Certification Exam Preparation (446)	Security Training	Intermediate	5	11.19%
Introduction to Modeling for Business Analysis (447)	Business Analysis	Introductory	4	11.07%
Introduction to Networking (450)	Networking and Wireless Training	Introductory	4	11.07%
Network Configuration and Troubleshooting (451)	Networking and Wireless Training	Intermediate	4	11.07%
System and Network Security Introduction (468)	Security Training	Introductory	4	11.07%
Developing a Website (470)	Application & Web Programming	Introductory	4	11.07%
Java Programming Introduction (471)	Application & Web Programming	Introductory	4	11.07%
Application Development and Tuning for Oracle Databases (492)	Big Data and Data Analytics	Intermediate	5	11.19%

Technology Based Instructor Led Training				
Instructor-Led Training Class (Public Classes)	**Category/Class**	**Course Level(s)**	**Course Length (Number of Days)**	**DIR Customer Discount**
Oracle PL/SQL Programming (493)	Big Data and Data Analytics	Intermediate	5	11.19%
Programming with .NET Introduction (502)	Application & Web Programming	Introductory	4	11.07%
Visual Basic Programming for .NET (503)	Application & Web Programming	Introductory	4	11.07%
.NET Best Practices and Design Patterns (511)	Application & Web Programming	Intermediate	4	11.07%
Java Best Practices and Design Patterns (516)	Application & Web Programming	Intermediate	4	11.07%
Developing Enterprise Java Applications with Spring & Hibernate (517)	Application & Web Programming	Advanced	4	11.07%
CSS3 for Responsive Web Design (522)	Application & Web Programming	Introductory	4	11.07%
SQL Server Transact-SQL Programming (532)	Big Data and Data Analytics	Intermediate	4	11.07%
Developing SQL Queries for SQL Server (534)	Big Data and Data Analytics	Intermediate	4	11.07%
Developing High-Performance SQL Server Databases (535)	Big Data and Data Analytics	Advanced	5	11.19%
Penetration Testing: Tools and Techniques (537)	Security Training	Intermediate	4	11.07%
XML Introduction (542)	Application & Web Programming	Introductory	4	11.07%
Developing Java Web Applications (570)	Application & Web Programming	Intermediate	4	11.07%
Building REST and SOAP Web Services with Java (577)	Application & Web Programming	Advanced	4	11.07%
Vulnerability Assessment: Protecting Your Organization (589)	Security Training	Introductory	4	11.07%
Business Relationship Management: Aligning IT & the Business (902)	Business and Professional Skills	Intermediate	3	11.13%
Public Speaking: Compelling Speeches & Presentations (903)	Business and Professional Skills	Intermediate	3	11.13%
Management Skills for an IT Environment (906)	Business and Professional Skills	Introductory	4	11.07%
Agile Fundamentals: Scrum, Kanban, Lean and XP (918)	Application & Web Programming	Introductory	3	11.13%
SharePoint 2013: Creating a Project Management Information System (PMIS) (919)	Project Management	Introductory	3	11.13%
Project Time and Cost Management (923)	Project Management	Introductory	4	11.07%
SQL Programming Language Introduction (925)	Big Data and Data Analytics	Introductory	3	11.13%
Agile Programming Professional (933)	Application & Web Programming	Intermediate	3	11.13%
Building Modern Java Enterprise Apps: JPA, EJB3, JSF & Ajax (936)	Application & Web Programming	Advanced	4	11.07%
Securing Web Applications, Services and Servers (940)	Security Training	Introductory	4	11.07%
Agile Software Design Professional (944)	Application & Web Programming	Intermediate	3	11.13%
Integrating Mac OS X in the Enterprise (947)	Networking and Wireless Training	Introductory	4	11.07%
Windows Server Group Policy Management (963)	Microsoft Training	Intermediate	4	11.07%
Windows PowerShell: Automating Administrative Tasks (969)	Microsoft Training	Intermediate	4	11.07%
Microsoft Access Introduction (970)	Microsoft Training	Introductory	4	11.07%
Microsoft Office: Streamlining Tasks (972)	Microsoft Training	Introductory	3	11.13%
Programming C# Extended Features (973)	Application & Web Programming	Intermediate	4	11.07%
Building Web Applications with ASP.NET MVC (977)	Application & Web Programming	Intermediate	4	11.07%
ITIL® Intermediate: Service Strategy (982)	Project Management	Intermediate	3	11.13%
ITIL® Managing Across the Lifecycle Qualification (983)	Project Management	Advanced	5	11.19%
ITIL® Intermediate: Service Operation (991)	Project Management	Intermediate	3	11.13%
ITIL® Intermediate: Service Transition (992)	Project Management	Intermediate	3	11.13%
ITIL® Intermediate: Service Design (993)	Project Management	Intermediate	3	11.13%
ITIL® Intermediate: Continual Service Improvement (994)	Project Management	Intermediate	3	11.13%
ITIL® Intermediate: Operational Support and Analysis (995)	Project Management	Intermediate	5	11.19%
ITIL® Intermediate: Release, Control and Validation (996)	Project Management	Intermediate	5	11.19%
ITIL® Intermediate: Planning, Protection and Optimization (997)	Project Management	Intermediate	5	11.19%
ITIL® Intermediate: Service Offerings and Agreements (998)	Project Management	Intermediate	5	11.19%
New Features in Angular (1069)	Application & Web Programming	Introductory	1	10.34%
Preparing for Success with Agile and Scrum (1083)	Application & Web Programming	Introductory	1	10.34%
ITIL(r) Practitioner: The Business values to the Organisation (1085)	Project Management	Introductory	1	10.34%
Preparing for Your ITIL® Intermediate Course (1092)	Project Management	Introductory	1	10.34%
Achieving ITIL® Foundation Certification (1197)	Project Management	Introductory	3	11.13%
Achieving ITIL® Practitioner Certification (1198)	Project Management	Intermediate	2	21.44%
Cloud Computing Technologies Introduction (1200)	Big Data and Data Analytics	Introductory	3	11.13%
Amazon Web Services (AWS) (1205)	Big Data and Data Analytics	Intermediate	4	11.07%
Expanding AWS Adoption (1206)	Big Data and Data Analytics	Intermediate	4	11.07%
(ISC)² Certified Cloud Security Professional (CCSP) Exam Preparation (1213)	Big Data and Data Analytics	Intermediate	5	11.19%

Technology Based Instructor Led Training				
Instructor-Led Training Class (Public Classes)	**Category/Class**	**Course Level(s)**	**Course Length (Number of Days)**	**DIR Customer Discount**
Essentials of Cloud Security Management (1220)	Big Data and Data Analytics	Intermediate	3	11.13%
Introduction to Big Data (1250)	Big Data and Data Analytics	Introductory	3	11.13%
Hadoop Programming with Java for Big Data Solutions (1251)	Big Data and Data Analytics	Intermediate	4	11.07%
Hadoop Architecture & Administration for Big Data Solutions (1252)	Big Data and Data Analytics	Intermediate	4	11.07%
Introduction to Data Science for Big Data Analytics (1253)	Big Data and Data Analytics	Advanced	5	11.19%
Extracting Business Value from Big Data with Pig, Hive & Impala (1254)	Big Data and Data Analytics	Intermediate	4	11.07%
Tableau: Presenting Analytic Visualizations (1256)	Big Data and Data Analytics	Introductory	3	11.13%
Building Apache Cassandra Databases (1260)	Big Data and Data Analytics	Intermediate	3	11.13%
Building Enterprise Solutions with MongoDB (1261)	Big Data and Data Analytics	Intermediate	4	11.07%
Apache Spark Programming with Scala for Big Data Solutions (1262)	Big Data and Data Analytics	Intermediate	4	11.07%
Microsoft Excel Introduction (1361)	Microsoft Training	Introductory	3	11.13%
Power Pivot for Excel: Mining Data for Business Intelligence (1362)	Microsoft Training	Intermediate	2	21.44%
SharePoint Designer 2010: Building Applications & Workflows (1505)	Microsoft Training	Intermediate	4	11.07%
Developing InfoPath Forms for SharePoint (1507)	Microsoft Training	Intermediate	3	11.13%
SharePoint 2013 Technologies Introduction (1531)	Microsoft Training	Introductory	4	11.07%
Administering SharePoint 2013 Server Farms (1532)	Microsoft Training	Intermediate	4	11.07%
SharePoint Designer 2013: Workflows & Data-Driven Solutions (1533)	Microsoft Training	Intermediate	4	11.07%
Building Code-Free Solutions for SharePoint 2013 (1534)	Microsoft Training	Introductory	4	11.07%
Branding and Customizing SharePoint 2013 Sites (1535)	Microsoft Training	Intermediate	4	11.07%
Creating Dashboards with SharePoint (1536)	Microsoft Training	Intermediate	4	11.07%
SharePoint Information Architecture and Governance (1537)	Microsoft Training	Intermediate	4	11.07%
jQuery Introduction (1610)	Application & Web Programming	Introductory	4	11.07%
User Experience (UX) Design for Successful Software (1802)	Application & Web Programming	Introductory	3	11.13%
Preparing for TOGAF® Certification (1803)	Application & Web Programming	Intermediate	4	11.07%
Accelerating Agile Development for Scrum Teams (1812)	Application & Web Programming	Intermediate	3	11.13%
Certified ScrumMaster® (1813)	Application & Web Programming	Intermediate	2	21.44%
Certified Scrum Product Owner® (1814)	Application & Web Programming	Intermediate	2	21.44%
Agile Testing Strategies and Practices (1815)	Application & Web Programming	Intermediate	3	11.13%
Agile Software Development with Team Foundation Server (1816)	Application & Web Programming	Intermediate	4	11.07%
Leading SAFe - SAFe Agilist Certification (1817)	Application & Web Programming	Intermediate	2	21.44%
Agile Test Automation (1820)	Application & Web Programming	Intermediate	2	21.44%
Introduction to Software Testing (1830)	Application & Web Programming	Introductory	3	11.13%
Linux Optimization and Troubleshooting (1901)	Linux and UNIX Training	Intermediate	4	11.07%
Python Programming Introduction (1905)	Application & Web Programming	Introductory	4	11.07%
Advanced Python: Best Practices and Design Patterns (1906)	Application & Web Programming	Advanced	4	11.07%
Defending the Perimeter from Cyber Attacks (2010)	Security Training	Intermediate	4	11.07%
Endpoint Security and Network Access Control (2011)	Security Training	Intermediate	4	11.07%
Targeted Human Threats: Social Engineering Deceptions, Exploits and Defenses (2012)	Security Training	Intermediate	3	11.13%
Cyber Security Risk Assessment & Management (2013)	Security Training	Intermediate	4	11.07%
Certified Security Analyst (ECSA) Exam Preparation (VILT) (2024)	Security Training	Intermediate	5	11.19%
Certified Incident Handler (ECIH) Exam Preparation (CIH) (VILT) (2025)	Security Training	Intermediate	5	11.19%
Certified Information Security Officer (CCISO) Exam Preparation (VILT) (2026)	Security Training	Intermediate	5	11.19%
Certified Ethical Hacker (CEH) Certification Exam Preparation (2031)	Security Training	Intermediate	5	11.19%
Certified Network Defender (CND) Exam Preparation (2032)	Security Training	Intermediate	5	11.19%
Certified Information Security Manager (CISM) Exam Preparation (2036)	Security Training	Intermediate	4	11.07%
Certified Information Security Auditor (CISA) Exam Preparation (2040)	Security Training	Intermediate	4	11.07%
CompTIA Advanced Security Practitioner (CASP) Certification Exam Preparation (2046)	Security Training	Intermediate	5	11.19%
Cyber Security for Management and the Boardroom (2050)	Security Training	Intermediate	1	10.34%
Cyber Security Risk Assessment & Management for the U.S. Government (2051)	Security Training	Intermediate	4	11.07%
Cyber Security Risk Management Framework for the Department of Defense (2052)	Security Training	Intermediate	4	11.07%
Cyber Security Risk Assessment & Management for U.S. State and Local Governments (2053)	Security Training	Intermediate	4	11.07%
Advanced Persistent Threats: Targeted Attacks & Defenses (2054)	Security Training	Advanced	4	11.07%

Technology Based Instructor Led Training				
Instructor-Led Training Class (Public Classes)	**Category/Class**	**Course Level(s)**	**Course Length (Number of Days)**	**DIR Customer Discount**
Digital Forensics Tools and Techniques (2055)	Security Training	Advanced	5	11.19%
Identity Management (2056)	Security Training	Intermediate	4	11.07%
Certified Information Systems Security Professional (CISSP) Certification Exam Preparation (2058)	Security Training	Intermediate	5	11.19%
SQL Server 2012: Administration Skills Upgrade (2105)	Big Data and Data Analytics	Intermediate	3	11.13%
SQL Server Introduction (2107)	Big Data and Data Analytics	Introductory	4	11.07%
SQL Server Database Administration (2108)	Big Data and Data Analytics	Intermediate	4	11.07%
SQL Server 2014 Performance Enhancements (2111)	Big Data and Data Analytics	Intermediate	3	11.13%
Designing an Effective Data Warehouse (2191)	Big Data and Data Analytics	Intermediate	4	11.07%
Oracle Database 12c Introduction (2226)	Big Data and Data Analytics	Introductory	5	11.19%
Oracle Database 12c Administration (2227)	Big Data and Data Analytics	Intermediate	5	11.19%
Oracle Database 12c Backup, Recovery and Server Tuning (2228)	Big Data and Data Analytics	Intermediate	5	11.19%
Mobile & Responsive Web Design (2315)	Application & Web Programming	Intermediate	3	11.13%
JavaScript for Modern Web Development (2319)	Application & Web Programming	Intermediate	4	11.07%
HTML5 Web Development with CSS3 and JavaScript (2320)	Application & Web Programming	Intermediate	4	11.07%
Building Web Applications with AngularJS (2321)	Application & Web Programming	Intermediate	4	11.07%
Building Web Applications with React (2322)	Application & Web Programming	Intermediate	4	11.07%
ECMAScript Programming: The Next Generation JavaScript (2323)	Application & Web Programming	Intermediate	4	11.07%
Building Web Applications with Angular 2 (2324)	Application & Web Programming	Introductory	4	11.07%
Deploying and Managing Windows (2401)	Microsoft Training	Intermediate	4	11.07%
Windows Server 2012 Introduction (2410)	Microsoft Training	Introductory	4	11.07%
Windows Server 2012 Administration (2411)	Microsoft Training	Intermediate	4	11.07%
Windows Server 2012 Active Directory Domain Services (2412)	Microsoft Training	Intermediate	4	11.07%
Microsoft Azure Infrastructure Services (2413)	Microsoft Training	Intermediate	4	11.07%
System Center 2012 Configuration Manager Introduction (2415)	Microsoft Training	Intermediate	5	11.19%
IIS 8.0/8.5 for Windows Server 2012 (2416)	Microsoft Training	Intermediate	4	11.07%
Windows Server 2012 Hyper-V Virtualization (2417)	Microsoft Training	Intermediate	4	11.07%
Windows 10: Configuration and Support (2420)	Microsoft Training	Intermediate	4	11.07%
Planning, Deploying and Managing Exchange Server 2013 (2502)	Microsoft Training	Intermediate	5	11.19%
WCF, Web API and SignalR Services for .NET (2601)	Application & Web Programming	Intermediate	4	11.07%
Developing Apps for SharePoint 2013 (2616)	Microsoft Training	Intermediate	4	11.07%
.NET 4.5 Programming for Existing .NET Developers (2620)	Application & Web Programming	Intermediate	4	11.07%
Building ASP.NET Web Forms Applications (2621)	Application & Web Programming	Intermediate	4	11.07%
Troubleshooting VMware vSphere (2701)	Networking and Wireless Training	Intermediate	4	11.07%
Introduction to Software-Defined Networking (SDN) (2705)	Networking and Wireless Training	Intermediate	3	11.13%
Preparing for the CompTIA Network+ Certification Exam (2708)	Networking and Wireless Training	Intermediate	5	11.19%
iPhone and iPad Application Development Introduction (2761)	Application & Web Programming	Introductory	4	11.07%
Swift Programming Introduction (2763)	Application & Web Programming	Introductory	4	11.07%
Android Application Development & Programming (2771)	Application & Web Programming	Intermediate	4	11.07%
Mobile Application and Device Security (2781)	Application & Web Programming	Intermediate	3	11.13%
Interconnecting Cisco Networking Devices Part 1 (ICND1) (2801)	Networking and Wireless Training	Intermediate	5	10.01%
Interconnecting Cisco Networking Devices Part 2 (ICND2) (2802)	Networking and Wireless Training	Intermediate	5	10.01%
CCNA Routing and Switching Boot Camp (CCNAX) (2803)	Networking and Wireless Training	Intermediate	5	10.01%
Implementing Cisco IP Routing (ROUTE) (2811)	Networking and Wireless Training	Intermediate	5	10.01%
Implementing Cisco IP Switched Networks (SWITCH) (2812)	Networking and Wireless Training	Intermediate	5	10.01%
Troubleshooting and Maintaining Cisco IP Networks (TSHOOT) (2813)	Networking and Wireless Training	Intermediate	5	10.01%
(DCACIF v2.0) Data Center Application Centric Infrastructure Fundamentals (2820)	Networking and Wireless Training	Intermediate	5	10.01%
(OCDCU v3.0) Deploying OpenStack Cloud-Fundamentals (2821)	Networking and Wireless Training	Intermediate	4	9.50%
(AUCCE1 V10.0) Administering Cisco Unified Contact Center Enterprise, Part 1 (2822)	Networking and Wireless Training	Intermediate	5	10.01%
(AUCCE2 V10.0) Administering Cisco Unified Contact Center Enterprise, Part 2 (2823)	Networking and Wireless Training	Intermediate	5	10.01%
(DUCCE v10.0) Deploying Unified Contact Center Enterprise (2824)	Networking and Wireless Training	Intermediate	5	10.01%
(CCNAX v3.0) Interconnecting Cisco Networking Devices: Accelerated (2825)	Networking and Wireless Training	Intermediate	5	10.01%
(WIFUND v1.01) Implementing Cisco Wireless Network Fundamentals (2826)	Networking and Wireless Training	Intermediate	5	10.01%

Technology Based Instructor Led Training				
Instructor-Led Training Class (Public Classes)	Category/Class	Course Level(s)	Course Length (Number of Days)	DIR Customer Discount
(CMA v11.0) Communications Manager Administration (2827)	Networking and Wireless Training	Intermediate	3	10.02%
(UCA v11.0) Unity Connection Administration (2828)	Networking and Wireless Training	Intermediate	2	10.02%
(DCUCI v5.0) Implementing Cisco Data Center Unified Computing (2829)	Networking and Wireless Training	Intermediate	5	10.01%
(SISE v2.1) Implementing and Configuring Cisco Identity Services Engine (2830)	Networking and Wireless Training	Intermediate	5	10.01%
(IINS v3.0) Implementing Cisco IOS Networking Security (2831)	Networking and Wireless Training	Intermediate	5	10.01%
(ICND2 v3.0) Interconnecting Cisco Networking Devices, Part 2 (2835)	Networking and Wireless Training	Intermediate	5	10.01%
(ICND1 v3.0) Interconnecting Cisco Networking Devices, Part 1 (2839)	Networking and Wireless Training	Intermediate	5	10.01%
FIREPOWER200 - Securing Networks with Cisco Firepower Threat Defense NGFW (2843)	Networking and Wireless Training	Intermediate	5	10.01%
Acrobat Adobe Fundamentals: An Introduction to Acrobat XI (2940)	#N/A	Introductory	3	10.01%
Captivate Essentials - An Introduction to Captivate (2941)	#N/A	Introductory	3	10.01%
Captivate - Beyond the Essentials (2942)	#N/A	Intermediate	2	10.01%
Fast Track - to ColdFusion 10 (2943)	#N/A	Intermediate	3	10.01%
Advanced ColdFusion 10 Development (2944)	#N/A	Advanced	3	10.01%
Dreamweaver Fundamentals: An Introduction to Dreamweaver CC (2945)	#N/A	Introductory	4	10.01%
Photoshop CC Advanced: Print and Photography (2946)	#N/A	Advanced	2	10.01%
Photoshop CC Advanced: Web and Video (2947)	#N/A	Advanced	2	10.01%
Illustrator Fundamentals: An Introduction to Illustrator CC (2948)	#N/A	Introductory	3	10.01%
Illustrator Advanced (2949)	#N/A	Advanced	2	10.01%
InDesign Fundamentals: An Introduction to InDesign CC (2950)	#N/A	Introductory	3	10.01%
InDesign CC Advanced (2951)	#N/A	Advanced	2	10.01%
Photoshop Fundamentals: An Introduction to Photoshop CC (2952)	#N/A	Introductory	3	10.01%
Introduction to Adobe After Effects CC (2953)	#N/A	Introductory	3	10.01%
Intermediate Adobe After Effects CC (2954)	#N/A	Intermediate	2	10.01%
Advanced Adobe After Effects CC (2955)	#N/A	Advanced	2	10.01%
Introduction to Premiere Pro CC (2956)	#N/A	Introductory	3	10.01%
Premiere Pro CC Advanced (2957)	#N/A	Advanced	2	10.01%
WordPress - An Introduction (2958)	#N/A	Introductory	2	10.01%
Strategic Thinking for Operational Management (3310)	Business and Professional Skills	Intermediate	3	11.13%
21st Century Leadership: Inspiring Excellence and Engagement (3311)	Business and Professional Skills	Introductory	3	11.13%
Agile Leadership (3401)	Application & Web Programming	Intermediate	3	11.13%
Developing Your Leadership Voice for Presence and Impact (3405)	Business and Professional Skills	Introductory	3	11.13%
Emotional Intelligence: Achieving Leadership Success (3411)	Business and Professional Skills	Intermediate	3	11.13%
Soft Skills Training for Business Analysis (3504)	Business Analysis	Introductory	3	11.13%
Introduction to Business Process Improvement (BPI) (3505)	Business Analysis	Introductory	3	11.13%
BCS Foundation Certificate in Business Analysis (3507)	Business Analysis	Intermediate	3	11.13%
BCS Certificate in Business Analysis Practice (3508)	Business Analysis	Intermediate	3	11.13%
BCS Certificate in Modelling Business Processes (3509)	Business Analysis	Intermediate	4	11.07%
BCS Certificate in Requirements Engineering (3510)	Business Analysis	Intermediate	3	11.13%
Agile Business Analysis (3511)	Application & Web Programming	Intermediate	3	11.13%
IIBA® Business Analysis Body of Knowledge® (BABOK®) Comprehensive Study (3515)	Business Analysis	Intermediate	3	11.13%
IIBA® CCBA® Exam Preparation — Essential Knowledge (3516)	Business Analysis	Intermediate	1	10.34%
IIBA® CBAP® Exam Preparation — Case Studies (3517)	Business Analysis	Intermediate	1	10.34%
Certified Associate in Project Management (CAPM)® Exam Prep (3601)	Project Management	Intermediate	3	11.13%
PMI-Agile Certified Practitioner (PMI-ACP)® Exam Prep (3605)	Application & Web Programming	Intermediate	3	11.13%
Building and Evolving a Project Management Office (3610)	Project Management	Introductory	3	11.13%
Program Management: Essential Skills for Your Program Success (3611)	Project Management	Intermediate	4	11.07%
Lean IT: Achieving Foundation Certification (3630)	Application & Web Programming	Intermediate	2	21.44%
APMG AgilePM® Achieving Foundation & Practitioner Certification (3633)	Project Management	Intermediate	5	11.19%
Fundamentals of DevOps (ICP-FDO Certification) (3641)	Application & Web Programming	Intermediate	3	11.13%
Managing Agile Projects with JIRA Software (3642)	Application & Web Programming	Intermediate	4	11.07%

Technology Based Instructor Led Training				
Instructor-Led Training Class (Public Classes)	**Category/Class**	**Course Level(s)**	**Course Length (Number of Days)**	**DIR Customer Discount**
Smoothing Development Workflow: An Introduction to Kanban (3650)	Application & Web Programming	Introductory	1	10.34%
Value in Kanban Systems Design (KMP-I) (3651)	Application & Web Programming	Intermediate	2	21.44%
Kanban Management Professional (KMP-II) (3652)	Application & Web Programming	Intermediate	2	21.44%
Senior/Expert Program Management (3660)	Project Management	Advanced	4	11.07%
Senior/Expert Acquisition Management (3661)	Project Management	Advanced	4	11.07%
Senior/Expert Business Management for Government Applications (3662)	Project Management	Advanced	4	11.07%
Senior/Expert Leadership and Interpersonal Skills (3663)	#N/A	Advanced	3	11.13%
Entry Project Management (3664)	Project Management	Introductory	4	11.07%
Entry Acquisition Management (3665)	Project Management	Introductory	3	11.13%
Entry Business Management for Government Applications (3666)	Project Management	Introductory	3	11.13%
Entry Leadership and Interpersonal Skills (3667)	Project Management	Introductory	3	11.13%
Journeyman Project/Program Management (3668)	Project Management	Intermediate	4	11.07%
Journeyman Acquisition Management (3669)	Project Management	Intermediate	4	11.07%
Journeyman Business Management for Government Applications (3670)	Project Management	Intermediate	4	11.07%
Journeyman Leadership and Interpersonal Skills (3671)	Project Management	Intermediate	3	11.13%
FAC-P/PM-IT: Planning and Management (3672)	Project Management	Intermediate	5	11.19%
FAC-P/PM-IT: Architecture and Design (3673)	Project Management	Intermediate	4	11.07%
Cyber Security: Accessibility and Quality (3674)	Security Training	Intermediate	4	11.07%
Microsoft Project Introduction (3702)	Project Management	Introductory	3	11.13%
Professional Services Professional: Operational Catalyst (3820)	Business and Professional Skills	Intermediate	3	11.13%
Professional Services Professional: Business Executive (3821)	Business and Professional Skills	Intermediate	3	11.13%
Professional Services Professional: Commercial Rainmaker (3822)	Business and Professional Skills	Intermediate	3	11.13%
Professional Services Professional: Personal Athlete (3823)	Business and Professional Skills	Intermediate	3	11.13%
Professional Services Professional: Technical Authority (3824)	Business and Professional Skills	Intermediate	2	21.44%
COBIT® 5 Foundation (3922)	Project Management	Intermediate	3	11.13%
Defining IT Skills, Roles and Responsibilities using the SFIA Framework (3930)	Project Management	Intermediate	1	10.34%
IT Skills Assessment Workshop using the SFIA Framework (3931)	Project Management	Intermediate	1	10.34%
National Cybersecurity Workforce Framework Workshop (3941)	Security Training	Introductory	1	10.34%
ITIL® Foundation Preparation - Part 1 (4101)	Project Management	Introductory	1	10.34%
ITIL® Foundation Preparation - Part 2 (4102)	Project Management	Introductory	1	10.34%
ITIL® Foundation Preparation - Part 3 (4103)	Project Management	Introductory	1	10.34%
Big Data Insights, Technologies & Trends (4500)	Big Data and Data Analytics	Introductory	1	10.34%
Introduction to Python for Data Analytics (4509)	Big Data and Data Analytics	Introductory	1	10.34%
SharePoint 2013 Content Management for End Users (4510)	Microsoft Training	Introductory	1	10.34%
SharePoint 2010 Content Management for End Users (4511)	Microsoft Training	Introductory	1	10.34%
Implementing SharePoint 2013 Workflows (4512)	Microsoft Training	Intermediate	1	10.34%
Nintex Workflow (4515)	Microsoft Training	Intermediate	1	10.34%
SharePoint 2013 Enterprise Search (4516)	Microsoft Training	Intermediate	1	10.34%
Managing Security for Site Owners (4517)	Microsoft Training	Intermediate	1	10.34%
Managing SharePoint Publishing Sites for Site Owners (4518)	Microsoft Training	Intermediate	1	10.34%
Implementing SharePoint Records Management (4519)	Microsoft Training	Intermediate	1	10.34%
Cyber Security: Key Elements for Success (4520)	Security Training	Introductory	1	10.34%
Starter Guide to Cyber Security (4521)	Security Training	Introductory	1	10.34%
Security Awareness (4522)	Security Training	Introductory	1	10.34%
Metasploit (4523)	Security Training	Advanced	1	10.34%
Managing PKI (4525)	Security Training	Introductory	1	10.34%
Hacking and Securing Wireless Networks (4526)	Security Training	Introductory	1	10.34%
Compliance Checklists (NIST Framework) (4528)	Security Training	Introductory	1	10.34%
Implementing Web Application Security (4529)	Security Training	Introductory	1	10.34%
Java Test-Driven Development with JUnit (4532)	Application & Web Programming	Intermediate	1	10.34%
Programming Graphics & Multimedia in HTML5 & CSS3 (4541)	Application & Web Programming	Intermediate	1	10.34%
Getting Started with HTML (4542)	Application & Web Programming	Introductory	1	10.34%
Developing Offline Applications with HTML5 (4543)	Application & Web Programming	Intermediate	1	10.34%

Technology Based Instructor Led Training				
Instructor-Led Training Class (Public Classes)	**Category/Class**	**Course Level(s)**	**Course Length (Number of Days)**	**DIR Customer Discount**
Getting to Know AngularJS (4544)	Application & Web Programming	Introductory	1	10.34%
Fundamentals of jQuery (4547)	Application & Web Programming	Introductory	1	10.34%
Configuring a Web Server (4548)	Application & Web Programming	Intermediate	1	10.34%
Writing SQL Queries with SQL Server Management Studio (4550)	Big Data and Data Analytics	Introductory	1	10.34%
Writing SQL Queries (4551)	Big Data and Data Analytics	Introductory	1	10.34%
Creating Analytical SQL Queries for SQL Server (4552)	Big Data and Data Analytics	Intermediate	1	10.34%
SQL Server DBA Essentials (4553)	Big Data and Data Analytics	Introductory	1	10.34%
Report Development with SQL Server Reporting Services (4556)	Big Data and Data Analytics	Introductory	1	10.34%
Powerful SQL Queries for SQL Server (4559)	Big Data and Data Analytics	Intermediate	1	10.34%
Building a Data Warehouse (4562)	Big Data and Data Analytics	Introductory	1	10.34%
Writing Stored Procedures (4563)	Big Data and Data Analytics	Introductory	1	10.34%
Getting Started with SQL Server and Azure (4566)	Big Data and Data Analytics	Introductory	1	10.34%
MDX Query Fundamentals (4567)	Big Data and Data Analytics	Introductory	1	10.34%
TCP/IP Network Address Fundamentals (4573)	Networking and Wireless Training	Intermediate	1	10.34%
Troubleshooting Switches, VLANs and Routers (4575)	Networking and Wireless Training	Intermediate	1	10.34%
Documenting Requirements for Successful Projects (4580)	Business Analysis	Introductory	1	10.34%
The Strategic Role of the Business Analyst (4582)	Business Analysis	Introductory	1	10.34%
Creating Effective Stakeholder Engagement (4584)	Business Analysis	Introductory	1	10.34%
Key Financial Metrics for Business Case Analysis (4587)	Business Analysis	Introductory	1	10.34%
Agile Adoption for Managers (4590)	Application & Web Programming	Introductory	1	10.34%
Introduction to Scrum (4591)	Application & Web Programming	Introductory	1	10.34%
ScrumMaster: Beyond the Basics (4595)	Application & Web Programming	Introductory	1	10.34%
Agile Metrics: Tools for Agile Success (4596)	Application & Web Programming	Introductory	1	10.34%
Agile Release Management (4597)	Application & Web Programming	Introductory	1	10.34%
Effective User Stories (4598)	Application & Web Programming	Introductory	1	10.34%
Linux for Power Users (4601)	Linux and UNIX Training	Introductory	1	10.34%
Shell Scripting with Bash (4602)	Linux and UNIX Training	Introductory	1	10.34%
Linux Booting and Initialization (4604)	Linux and UNIX Training	Introductory	1	10.34%
Creating & Designing Excel Workbooks (4610)	Microsoft Training	Introductory	1	10.34%
Excel PivotTables: Building Dashboards (4611)	Microsoft Training	Introductory	1	10.34%
Automating Excel with Macros (4612)	Microsoft Training	Introductory	1	10.34%
Managing Large Initiatives with MS Project (4613)	Project Management	Introductory	1	10.34%
Office 365 Overview (4616)	Microsoft Training	Introductory	1	10.34%
Office 2016: Productivity and Collaboration (4617)	Microsoft Training	Introductory	1	10.34%
Project Management Fundamentals (4621)	Project Management	Introductory	1	10.34%
Earned Value Management (4623)	Project Management	Advanced	1	10.34%
Project Rescue (4624)	Project Management	Intermediate	1	10.34%
The Project Business Case (4625)	Project Management	Introductory	1	10.34%
Project Scope Management (4626)	Project Management	Intermediate	1	10.34%
Project Time Management (4627)	Project Management	Intermediate	1	10.34%
Project Communications and Stakeholder Management (4628)	Project Management	Intermediate	1	10.34%
Project Risk Management (4629)	Project Management	Intermediate	1	10.34%
Conflict Management for Project Managers (4632)	Project Management	Intermediate	1	10.34%
Negotiation Skills for Project Managers (4633)	Project Management	Intermediate	1	10.34%
ASP.NET MVC with AngularJS and Bootstrap (4644)	Application & Web Programming	Advanced	1	10.34%
Developing ASP.NET Web API Services (4645)	Application & Web Programming	Advanced	1	10.34%
Entity Framework (EF) Code First (4646)	Application & Web Programming	Advanced	1	10.34%
Introduction ASP.NET vNext (4647)	Application & Web Programming	Introductory	1	10.34%
Understanding .NET vNext (4649)	Application & Web Programming	Intermediate	1	10.34%
Introduction to Language Integrated Query (LINQ) (4650)	Application & Web Programming	Introductory	1	10.34%
Achieving Success as a New Manager (4660)	Business and Professional Skills	Introductory	1	10.34%
Responding Productively to Stress (4661)	Business and Professional Skills	Introductory	1	10.34%
Time Management Essentials (4662)	Business and Professional Skills	Introductory	1	10.34%

Technology Based Instructor Led Training				
Instructor-Led Training Class (Public Classes)	**Category/Class**	**Course Level(s)**	**Course Length (Number of Days)**	**DIR Customer Discount**
Professional Development Essentials (4663)	Business and Professional Skills	Introductory	1	10.34%
Performance Management Essentials (4665)	Business and Professional Skills	Introductory	1	10.34%
Emotional Intelligence Essentials (4666)	Business and Professional Skills	Introductory	1	10.34%
Coaching Essentials for Managers (4667)	Business and Professional Skills	Introductory	1	10.34%
Executive Leadership Essentials (4668)	Business and Professional Skills	Introductory	1	10.34%
Customer Service Essentials (4669)	Business and Professional Skills	Introductory	1	10.34%
The Power of PowerShell (4670)	Microsoft Training	Introductory	1	10.34%
Advanced PowerShell Scripting (4672)	Microsoft Training	Advanced	1	10.34%
Microsoft Deployment Toolkit (MDT) (4673)	Microsoft Training	Introductory	1	10.34%
Microsoft Dynamics CRM (4674)	Microsoft Training	Introductory	1	10.34%
Windows High Availability with Fault Tolerant Clusters (4677)	Microsoft Training	Intermediate	1	10.34%
Active Directory Federation Services (ADFS) (4678)	Microsoft Training	Intermediate	1	10.34%
Jumpstart to Programming (4680)	Application & Web Programming	Introductory	1	10.34%
Oracle Database 12c Disaster Recovery with Data Guard (4691)	Big Data and Data Analytics	Intermediate	1	10.34%
Powerful SQL Queries for Oracle (4694)	Big Data and Data Analytics	Intermediate	1	10.34%
Building Dynamic SQL Code with PL/SQL (4695)	Big Data and Data Analytics	Intermediate	1	10.34%
Cloud Essentials (4710)	Big Data and Data Analytics	Introductory	1	10.34%
AWS New Features (4711)	Big Data and Data Analytics	Intermediate	1	10.34%
OpenStack Overview (4712)	Big Data and Data Analytics	Intermediate	1	10.34%
Securing AWS Cloud (4713)	#N/A	Introductory	1	10.34%
Securing Azure Cloud (4714)	#N/A	Introductory	1	10.34%
Securing Google Cloud Platform (4715)	#N/A	Introductory	1	10.34%
Designing Web Application User Interfaces with Bootstrap (4731)	Application & Web Programming	Introductory	1	10.34%
Drupal Essentials (4737)	Application & Web Programming	Introductory	1	10.34%
Building Directives with AngularJS (4738)	Application & Web Programming	Intermediate	1	10.34%
Secure PHP Websites (4739)	Application & Web Programming	Intermediate	1	10.34%
Simplified IP Address Calculations (4846)	Networking and Wireless Training	Introductory	1	10.34%
Lean-Agile: Combining Kanban & Scrum (4870)	Application & Web Programming	Introductory	1	10.34%
Agile Project Workshop (4871)	Application & Web Programming	Intermediate	1	10.34%
Agile Requirements: The Business Analyst in Scrum (4875)	Application & Web Programming	Intermediate	1	10.34%
Effective Software Testing Strategies (4876)	Application & Web Programming	Intermediate	1	10.34%
Introduction to Test-Driven Development (4879)	Application & Web Programming	Introductory	1	10.34%
Six Sigma Essentials (4884)	Application & Web Programming	Introductory	1	10.34%
DevOps: Technical Essentials (4885)	Application & Web Programming	Introductory	1	10.34%
DevOps: Management & Team Essentials (4886)	Application & Web Programming	Introductory	1	10.34%
Modern Perl Fundamentals (4890)	Application & Web Programming	Introductory	1	10.34%
Java 8 New Features, Part 1 (4892)	Application & Web Programming	Introductory	1	10.34%
Java 8 New Features, Part 2 (4893)	Application & Web Programming	Intermediate	1	10.34%
Windows 10: What's New (4908)	Microsoft Training	Introductory	1	10.34%
Project Cost Management (4916)	Project Management	Intermediate	1	10.34%
Project Procurement Management (4917)	Project Management	Intermediate	1	10.34%
Skype for Business (4918)	#N/A	Introductory	1	10.34%
PowerShell for SharePoint Administrators (4930)	Microsoft Training	Intermediate	1	10.34%
SharePoint 2016 New Features: Should I Upgrade? (4932)	Microsoft Training	Introductory	1	10.34%
Cultural Intelligence Essentials (4970)	Business and Professional Skills	Introductory	1	10.34%
Facilitation for Successful Business Meetings (4971)	Business and Professional Skills	Intermediate	1	10.34%
Conflict Management and Resolution Essentials (4972)	Business and Professional Skills	Introductory	1	10.34%
Communicating and Engaging with Others (4974)	Business and Professional Skills	Intermediate	1	10.34%
Stakeholder Management Essentials (4975)	Business and Professional Skills	Introductory	1	10.34%
Innovation for IT Projects (4977)	#N/A	Intermediate	1	10.34%
Leading Innovation Essentials (4982)	Business and Professional Skills	Intermediate	1	10.34%
Mac OS® X: Troubleshooting (5000)	Application & Web Programming	Introductory	1	10.34%
Mac OS® X: Diagnosing and Solving Performance Issues (5001)	Application & Web Programming	Intermediate	1	10.34%

Technology Based Instructor Led Training				
Instructor-Led Training Class (Public Classes)	Category/Class	Course Level(s)	Course Length (Number of Days)	DIR Customer Discount
Mac OS® X: Virtualization (5002)	Application & Web Programming	Intermediate	1	10.34%
Mac OS® X: Security (5003)	Application & Web Programming	Intermediate	1	10.34%
Mac OS® X: New Features (5004)	Application & Web Programming	Introductory	1	10.34%
iOS 8: New Features (5005)	Application & Web Programming	Introductory	1	10.34%
Red Hat Linux Migration (5021)	Linux and UNIX Training	Intermediate	1	10.34%
Linux Security (5022)	#N/A	Intermediate	1	10.34%
Introduction to R for Data Analytics (5045)	Big Data and Data Analytics	Intermediate	1	10.34%
Machine Learning with AzureTM (5047)	#N/A	Intermediate	1	10.34%
Amazon EMR (5048)	Big Data and Data Analytics	Intermediate	1	10.34%
Data Analytics for Internet of Things (5049)	Big Data and Data Analytics	Intermediate	1	10.34%
C++14 New Features: How Are They More Effective? (5062)	Application & Web Programming	Introductory	1	10.34%
ABI In Action: Non-Traditional GEOINT and The Future of Analysis (8025)	Big Data and Data Analytics	Intermediate	1	10.34%
Installation, Storage and Compute with Windows Server 2016 (20740) (8401)	Microsoft Training	Intermediate	5	11.19%
Networking with Windows Server 2016 (20741) (8402)	Microsoft Training	Intermediate	5	11.19%
Identity with Windows Server 2016 (20742) (8403)	Microsoft Training	Intermediate	5	11.19%
Upgrading Your Skills to MCSA: Windows Server 2016 (20743) (8404)	Microsoft Training	Intermediate	5	11.19%
Securing Windows Server 2016 (20744) (8405)	Microsoft Training	Intermediate	5	11.19%
Implementing a Software-Defined Datacenter (20745) (8406)	Microsoft Training	Intermediate	5	11.19%
Integrating On-Premises Core Infrastructure with Microsoft Azure (10992) (8407)	Microsoft Training	Intermediate	3	11.13%
Integrating On-Premises Identity Infrastructure with Microsoft Azure (10993) (8408)	Microsoft Training	Intermediate	2	21.44%
Microsoft Azure Fundamentals (10979) (8409)	Microsoft Training	Introductory	2	21.44%
Developing Microsoft Azure Solutions (20532) (8410)	Microsoft Training	Intermediate	4	11.07%
Implementing Microsoft Azure Infrastructure Solutions (20533) (8411)	Microsoft Training	Intermediate	5	11.19%
Deploying Windows Desktops and Enterprise Applications (20695) (8412)	Microsoft Training	Intermediate	5	11.19%
Administering System Center Configuration Manager and Intune (20696) (8413)	Microsoft Training	Intermediate	5	11.19%
Implementing and Managing Windows 10 (20697-1) (8414)	#N/A	Intermediate	5	11.19%
Deploying and Managing Windows 10 Using Enterprise Services (20697-2) (8415)	#N/A	Intermediate	5	11.19%
Installing and Configuring Windows 10 (20698) (8416)	#N/A	Intermediate	5	11.19%
IT Service Management with System Center Service Manager (10965) (8417)	Microsoft Training	Intermediate	5	11.19%
Supporting and Troubleshooting Windows 10 (10982) (8418)	#N/A	Intermediate	5	11.19%
Planning for & Managing Devices in the Enterprise: EMS & On-Premises Tools (20398) (8419)	Microsoft Training	Intermediate	5	11.19%
Querying SQL Server 2016 Data with Transact-SQL (20761) (8420)	Big Data and Data Analytics	Intermediate	5	11.19%
Developing SQL Server 2016 Databases (20762) (8421)	Big Data and Data Analytics	Intermediate	5	11.19%
Administering a SQL Server 2016 Database Infrastructure (20764) (8422)	Big Data and Data Analytics	Intermediate	5	11.19%
Provisioning SQL Server 2016 Databases (20765) (8423)	Big Data and Data Analytics	Intermediate	3	11.13%
Implementing a SQL Server 2016 Data Warehouse (20767) (8424)	Big Data and Data Analytics	Intermediate	5	11.19%
Developing SQL Server 2016 Data Models (20768) (8425)	Big Data and Data Analytics	Intermediate	3	11.13%
Introduction to SQL Server 2016 Databases (10985) (8426)	Big Data and Data Analytics	Intermediate	3	11.13%
Updating Your Skills to SQL Server 2016 (10986) (8427)	Big Data and Data Analytics	Intermediate	3	11.13%
Performance Tuning and Optimizing SQL Server 2016 Databases (10987) (8428)	Big Data and Data Analytics	Intermediate	4	11.07%
Managing SQL Server 2016 Business Intelligence Operations (10988) (8429)	Big Data and Data Analytics	Intermediate	3	11.13%
Analyzing Data with PowerBI (20778) (8430)	Big Data and Data Analytics	Intermediate	3	11.13%
Analyzing Data with SQL Server 2016 Reporting Services (10990) (8431)	Big Data and Data Analytics	Intermediate	3	11.13%
Data Analysis Fundamentals using Excel 2016 (10994) (8432)	Big Data and Data Analytics	Intermediate	2	21.44%
Analyzing Data with Excel 2016 (20779) (8433)	Big Data and Data Analytics	Intermediate	3	11.13%
Core Solutions of Microsoft Skype for Business 2015 (20334) (8434)	Microsoft Training	Intermediate	5	11.19%
Administering Microsoft Exchange Server 2016 (20345-1) (8435)	Microsoft Training	Intermediate	5	11.19%
Designing and Deploying Microsoft Exchange Server 2016 (20345-2) (8436)	Microsoft Training	Intermediate	5	11.19%
Enabling & Managing Office 365 (20347) (8437)	Microsoft Training	Intermediate	5	11.19%
Planning and Administering SharePoint 2016 (20339-1) (8438)	Microsoft Training	Intermediate	5	11.19%
Advanced Technologies of SharePoint 2016 (20339-2) (8439)	Microsoft Training	Advanced	5	11.19%
Developing ASP.NET MVC 4 Web Applications (20486) (8440)	Application & Web Programming	Intermediate	5	11.19%

Technology Based Instructor Led Training				
Instructor-Led Training Class (Public Classes)	**Category/Class**	**Course Level(s)**	**Course Length (Number of Days)**	**DIR Customer Discount**
Developing Microsoft Azure and Web Services (20487) (8441)	Application & Web Programming	Intermediate	5	11.19%
Installing and Configuring Windows Server 2012 (20410) (8442)	Microsoft Training	Intermediate	5	11.19%
Administering Windows Server 2012 (20411) (8443)	Microsoft Training	Intermediate	5	11.19%
Configuring Advanced Windows Server 2012 Services (20412) (8444)	Microsoft Training	Intermediate	5	11.19%
Implementing a Desktop Infrastructure (20415) (8445)	Microsoft Training	Intermediate	5	11.19%
Administering the Web Server (IIS) Roles of Windows Server (10972) (8446)	Microsoft Training	Intermediate	5	11.19%
Server Virtualization with Windows Server Hyper-V and Systems Center (20409) (8447)	Microsoft Training	Intermediate	5	11.19%
Configuring and Deploying a Private Cloud (20247) (8448)	Microsoft Training	Intermediate	5	11.19%
Infrastructure Provisioning with System Center Virtual Machine Manager (10981) (8449)	Microsoft Training	Intermediate	5	11.19%
Deploying and Migrating Windows Server (10974) (8450)	Microsoft Training	Intermediate	3	11.13%
Fundamentals of Windows Server Infrastructure (10967) (8451)	Microsoft Training	Introductory	5	11.19%
Implementing an Advanced Server Infrastructure (20414) (8452)	Microsoft Training	Intermediate	5	11.19%
Implementing Desktop Application Environments (20416) (8453)	Microsoft Training	Intermediate	5	11.19%
Networking with Windows Server (10970) (8454)	Microsoft Training	Intermediate	5	11.19%
Storage and High Availability with Windows Server (10971) (8455)	Microsoft Training	Intermediate	5	11.19%
Active Directory Services with Windows Server (10969) (8456)	Microsoft Training	Intermediate	5	11.19%
Monitoring and Operating a Private Cloud (20246) (8457)	Microsoft Training	Intermediate	5	11.19%
Planning and Deploying System Center 2012 (10748) (8458)	Microsoft Training	Intermediate	3	11.13%
Automating Administration with PowerShell (10961) (8459)	Microsoft Training	Intermediate	5	11.19%
Core Solutions of Microsoft Exchange Server 2013 (20341) (8460)	Microsoft Training	Intermediate	5	11.19%
Advanced Solutions of Microsoft Exchange Server 2013 (20342) (8461)	Microsoft Training	Advanced	5	11.19%
Advanced Automated Administration with PowerShell (10962) (8462)	Microsoft Training	Advanced	3	11.13%
Querying Microsoft SQL Server 2014 (20461) (8463)	Microsoft Training	Intermediate	5	11.19%
Administering Microsoft SQL Server 2014 Databases (20462) (8464)	Microsoft Training	Intermediate	5	11.19%
Implementing a Data Warehouse with Microsoft SQL Server 2014 (20463) (8465)	Microsoft Training	Intermediate	5	11.19%
Developing Microsoft SQL Server 2014 Databases (20464) (8466)	Microsoft Training	Intermediate	5	11.19%
Designing Solutions for Microsoft SQL Server 2014 (20465) (8467)	Microsoft Training	Intermediate	3	11.13%
Implementing Data Models and Reports with Microsoft SQL Server 2014 (20466) (8468)	Microsoft Training	Intermediate	5	11.19%
Designing Business Intelligence Solutions with Microsoft SQL Server 2014 (20467) (8469)	Microsoft Training	Intermediate	5	11.19%
Core Solutions of Microsoft SharePoint Server 2013 (20331) (8470)	Microsoft Training	Intermediate	5	11.19%
Advanced Solutions of Microsoft SharePoint 2013 (20332) (8471)	Microsoft Training	Intermediate	5	11.19%
Developing SharePoint Server 2013 Core Solutions (20488) (8472)	Microsoft Training	Intermediate	5	11.19%
Developing Microsoft SharePoint Server 2013 Advanced Solutions (20489) (8473)	Microsoft Training	Intermediate	5	11.19%
Microsoft Enterprise Search for IT Professionals (10802) (8474)	Microsoft Training	Intermediate	3	11.13%
Introduction to C# with Microsoft .NET (2609) (8475)	Microsoft Training	Introductory	5	11.19%
Programming in C# (20483) (8476)	Microsoft Training	Intermediate	5	11.19%

Technology Based Instructor Led Training				
Instructor-Led Training Class (Public Classes)	**Category/Class**	**Course Level(s)**	**Course Length (Number of Days)**	**DIR Customer Discount**
ONSITE Classes				
Private **Technical** class at awarded Vendor Site (required)				
Course Duration				
1-Day Event				12.83%
2-Day Event				12.88%
3-Day Event				12.85%
4-Day Event				13.11%
5-Day Event				13.11%
Private **Technical** Class at Customer site (customer provides lab; required)				
Course Duration				
1-Day Event				12.83%
2-Day Event				12.88%
3-Day Event				12.85%
4-Day Event				13.11%
5-Day Event				13.11%
Private **Management** class at awarded Vendor Site (required)	**Non-technical**			
Course Duration				
1-Day Event				12.76%
2-Day Event				12.89%
3-Day Event				25.20%
4-Day Event				24.61%
5-Day Event				25.32%
Private **Management** Class at Customer site (customer provides lab; required) Non-technical				
Course Duration				
1-Day Event				12.76%
2-Day Event				12.89%
3-Day Event				25.20%
4-Day Event				24.61%
5-Day Event				25.32%

All GSA pricing is negotiable based upon volume and event delivery options, including but not limited to, virtual delivery, material packaging (hard copy vs. electronic delivery), post SME support…

Additional discounting will be provided by Learning Tree to each DIR customer which will provide DIR additional margins for our collective delivery.

Fees for miscellaneous items (optional)

SME Support

$2700/Day for SME Support

SME Support includes additional facilitation requests, mentoring/coaching services and organizational assessment services.